



New York Section  
Central New Jersey Subsection  
Institute of Food Technologists

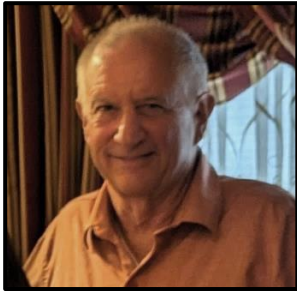


# NIFTY News Central

A Joint Newsletter of the New York Institute of Food Technologists and the Central New Jersey Subsection

January 2024

## A NOTE FROM THE CHAIR NYIFT Chair Spencer Sullivan



As 2023 comes to an end, we want to wish you a happy 2024 from New York IFT! We are excited about the momentum that we have built in the first half of our program year. Our October and November dinner meetings were essentially sell-outs. Attendance is on-par with the pre-pandemic era. Central New Jersey's well attended wine and chocolate themed holiday event capped off the season nicely. Strong attendance and the enthusiasm for the subjects presented bodes well for the organization as we work to rebuild both professional memberships and corporate sponsorships.

The second half of our program year looks just as strong as the first. We will start with a virtual meeting featuring Lynn Dornblaser from MINTEL. Lynn will provide us with insights and market trends as we set our sights on business success in 2024. In deference to winter weather, this meeting will be virtual so you can tune into this one from the comfort of your home! Student Night in February will give us the opportunity to link with the next generation of food scientists. In March we will mix comradery and business. First, we have enhanced our NYIFT Hockey Night at the NJ Devils with a pre-game reception (March 7<sup>th</sup>) and second, we will be back visiting our colleagues at Mondelēz in East Hanover, NJ on March 19<sup>th</sup>. Sean Leighton, President of IFT, will be the featured speaker.

While successful dinner meetings add value for our members, our annual Suppliers Day is critical to our organization in terms of revenue generation. If you are a supplier, this event provides a great venue for face-to-face customer contact. If you are a food professional, the venue provides an excellent opportunity to encounter dozens of suppliers in the course of a single day. The revenue generated from this event helps us to continue our generous scholarship program and all of the member events that we host each year.

Finally, as an organization, our board members and committee members are working hard to revitalize the infrastructure of our organization. We have worked our way out of the chaotic years of the pandemic and are now taking advantage of relative stability to reassess our financial positions and update the by-laws to better align with our current practices. As a volunteer organization, the work we do depends on many people making small contributions. If you like what we are doing and would like to get more involved with NYIFT, please reach out to our business office or to any of us on the board to learn more about how you can become an active contributor to the organization.

See all of you in 2024!

*Spencer Sullivan*

Spencer Sullivan, Retired (PepsiCo)



## CNJIFT Officers

### CHAIR

Carol BoNey  
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Open Position

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cw904@scarletmail.rutgers.edu

### Undergraduate Representative Nina Fitzsimmons

Rutgers University  
Dept. of Food Science  
nrf28@scarletmail.rutgers.edu

Contact us at  
nyiftoffice@gmail.com

## NYIFT VIRTUAL WEBINAR

*Free Webinar*

## Market Trends and Consumer Habits:

*How well do you know the Gen Z consumer and their eating habits?*



Lynn Dornblaser, Director of Innovation & Insights  
**MINTEL**

**Wednesday, January 17, 2024**

4:30 – 6:00 pm Eastern Time

### About the Presentation . . .

It seems as if everyone is talking about Gen Z. But how well do you know what they think about food and beverages? About the environment and sustainability? About their trust (or lack thereof) of large companies, product claims, and functional foods? This presentation will start with a few words on WHO this population is, and dive into what's important to them regarding food and beverages.

This virtual presentation will look at the current market influences impacting trends on the whole, and then take a deep dive into the Gen Z consumer, based on the MINTEL databases and proprietary research recently conducted.

### About the Speaker . . .

Ms. Lynn Dornblaser brings more than 35 years of product trend knowledge to her work at Mintel, which she joined in 1998. She applies her unique perspective on the market and new product development to tailored client research and to extensive public speaking. Prior to joining Mintel, Ms. Dornblaser covered new product trends at several trade magazine publishing companies, as editor and editorial director of publication New Product News. She has been quoted by major US news organizations, including The Wall Street Journal, USA Today, The New York Times, and CNN. In addition, Ms. Dornblaser has also served as keynote lecturer and speaker for numerous industry groups and sales forums. Ms. Dornblaser holds a BS in Journalism from the University of Illinois and has also contributed to a textbook on new product development. She can usually be found in the aisles of a supermarket somewhere in the world.

Register

OR copy and paste the following link in your browser:

[https://us02web.zoom.us/webinar/register/WN\\_5LnyNRm\\_SQeEyEwWQwyNcw](https://us02web.zoom.us/webinar/register/WN_5LnyNRm_SQeEyEwWQwyNcw)

Once registered, you will receive a link for the webinar.

## CNJ IFT Holiday Dinner Meeting Recap

*Lots of learning and fun was had by all!*



Attendees had a lovely evening of networking, learning and pairing chocolate and wine. Barry Callebaut provided the chocolate in gift boxes for all attendees who tasted and took some home too! Eric Schmoyer led the chocolate tasting part, while Gary Pavlis incorporated the wine pairing segment. All 50 attendees enjoyed the event. The pairings were from top left clockwise:

### Barry Callebaut Accent High Cacao Dark 73%

Semi-sweet chocolate with robust flavor. Roasted notes, followed by cocoa and a touch of alkalinity, all without being too bitter on the palate.

**Paired with** Oberon Napa County | Cabernet Sauvignon | 2021

### Barry Callebaut Accent High Cacao Milk 42.5%

Milk chocolate with dark chocolate attributes. Delivers a sweet and creamy chocolate that has a balanced flavor.

**Paired with** Alta-Yari Reserva | Malbec | Argentina

### Barry Callebaut Caramel Aura

Caramelized white chocolate offers deep flavor, rich color, and a creamy mouthfeel. Caramelized milk powder and sugar give Caramel Aura its signature warm color and flavor and aids in the creation of an all-around memorable experience.

**Paired with** Robert Mondavi Private Selection | Buttery Chardonnay | California | 2022

### Barry Callebaut Ruby

Ruby is a unique chocolate offering a luscious mouthfeel and extraordinary burst of flavor. Careful bean selection and processing allow the striking natural color to shine, along with notes of fresh berries that aren't too bitter, milky, or sweet.

**Paired with** Sandeman Fine Ruby Porto | Portugal

Many thanks to our sponsors [Beaconpoint Labs](#) and [Sigachi](#) whose generous donations made this event possible, and our sincere appreciation to Barry Callebaut for donating all of the chocolates. Some of our attendees also went home with great door prizes ranging from \$50 gift cards to products, including vanilla from DSM-Firmenich.



## *NYIFT Officers*

### CHAIR

Spencer Sullivan  
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*Open*

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Web: [www.nyift.org](http://www.nyift.org)

## 2023 NYIFT CORPORATE SPONSORS

*Time to Renew or Become a Corporate Sponsor for 2024*

*Thank you for supporting the NYIFT.*

*Your contributions help fund the NYIFT Scholarships and Awards Program.*

A star (★) indicates a new Corporate Sponsor for 2023-2024 (as of 12/14/23)

Accurate Ingredients / Ingredient Resources

Advanced BioTech

Ampak Company ★

Arnhem, Inc. ★

Ardent Mills ★

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Ecuadorian Rainforest

Emport LLC ★

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Jeff Vreeland Photo/Video ★

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Roquette

Scott Process Equipment

Sethness Roquette

Silesia Flavors Inc. ★

Starboard Consultants ★

Sun Chemical

Virginia Dare

**Get Your Company Name Here and Gain Visibility Online**

*Read about all the benefits on Page 5*

# CORPORATE SPONSORSHIP OPPORTUNITIES

## WHY BECOME A CORPORATE SPONSOR OF NYIFT?

The New York Institute of Food Technologists is better than ever. We invite your organization to get involved and show your support for NYIFT and the Food Industry through Corporate Sponsorship.

Corporate Sponsorship dollars are used by the NYIFT to promote the Food Industry and provide you an array of services including:

- Keeping membership informed of activities as they relate to the Food Industry
- Developing future leaders
- Supporting our students through scholarships, outreach and Student Association activities
- Delivering timely programs to keep you informed of technological advances, legislative activities and industry trends
- Providing a forum for networking

There are many benefits of becoming a Corporate Sponsor of NYIFT that include, but are not limited to:

- **\$100 discount** per booth at the NYIFT's Suppliers' Day on **April 9, 2024**
- Receipt of a full list of Suppliers' Day participants with their name, company and contact information
- Complimentary employment advertising – **a savings of \$200 per ad per month!**
- A Directory of NYIFT Food Industry Consultants
- Your company name publicized in each issue of the NYIFT newsletter and on the website
- A Certificate of Sponsorship by email that can be displayed in multiple locations

There are two (2) ways to join. Use the form at the end of this newsletter or complete the online form at <https://nyift.org/membership/become-a-corporate-sponsor/> and follow the payment instructions.

### Questions? Contact:

Corporate Sponsor Chair Dan Levison at [dan@appleandorchard.com](mailto:dan@appleandorchard.com)  
Gerri Cristantiello of the NYIFT Office at 201-905-0090; [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com)



## NYIFT ANNUAL HOCKEY GAME

***Get Your Tickets Before they Sell Out!***

**Purchase your Tickets Today!** Open to members and nonmembers; invite your family, friends and colleagues to join you! This year we will gather from 5:30 – 6:45 pm in **The Sky Loft**, located in the arena. The price of the ticket includes light food, cash bar. Below are additional details.

**WHEN:** Thursday, March 7, 2024 (*Game starts at 7pm; pre-game 5:30 pm*)  
**WHO:** St. Louis Blues vs. New Jersey Devils  
**WHERE:** Prudential Center, Newark, NJ  
**COST:** \$65 per seat (Section 229)

View from Section 229



A **limited number** of tickets have been purchased and we will be seated together in Section 229. If you want to be part of the fun, reserve your tickets online at <https://nyift.org/events/sporting-events/>. Payment can be made by credit card at <https://squareup.com/store/nyiftshop> or by sending a check payable to New York IFT and mailed to PO Box 138, Cresskill, NJ 07626.

For more details contact Spencer Sullivan at [swsullivan8@gmail.com](mailto:swsullivan8@gmail.com) or Gerri Cristantiello at [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com) phone: 201-905-0090.

## 2023-2024 STUDENT AWARDS PROGRAM

The New York Institute of Food Technologists (NYIFT) is proud to announce its 2023 - 2024 Student Awards Program. The NYIFT along with its Central New Jersey subsection will again sponsor scholarship awards at the local level in addition to the awards sponsored by the Institute of Food Technologists (IFT). Additionally, a Poster Competition to be exhibited at Student Night and at the Annual Suppliers Day will be held. These awards represent the NYIFT's commitment to the growth of up and coming Food Scientists. The programs are outlined below.

We'd like to take this opportunity to encourage you to participate in these programs and wish those who do **GOOD LUCK!** These scholarships are only a small part of what the NYIFT and its Central New Jersey subsection have to offer. To gain a better understanding about the Food Industry and to meet professionals involved in the industry, all you have to do is to attend the monthly meetings. The cost to you is your time and a nominal (subsidized) cost for your meal. The rewards are truly immeasurable! We hope to see you at meetings. If you have any questions, feel free to contact **Carol BoNey**, Awards Committee Chair at [dboneysr@aol.com](mailto:dboneysr@aol.com).

**🔗 APPLICATIONS CAN BE FOUND ONLINE AT [WWW.NYIFT.ORG/STUDENT-SCHOLARSHIPS/](http://WWW.NYIFT.ORG/STUDENT-SCHOLARSHIPS/) 🔗**

### **NYIFT SCHOLARSHIPS**

To recognize academic excellence and student engagement with the food science community, NYIFT is growing its scholarship program, and will offer two programs starting with the 2024 competition as follows:

#### **RUTGERS UNIVERSITY – NYIFT SCHOLARSHIP PROGRAM**

The NYIFT Scholarship Program will seek to award six (6) scholarships to undergraduate and/or graduate students enrolled in the Rutgers Food Science program. Graduate Scholarships are \$2,000 each and Undergraduate Scholarships are \$1,500 each.

#### **MONTCLAIR STATE UNIVERSITY – NYIFT SCHOLARSHIP PROGRAM**

The NYIFT Scholarship Program will seek to award two (2) scholarships to undergraduate and/or graduate students enrolled in the following programs: B.S. degree in Nutrition and Food Science with a concentration in Food Science; M.S. degree in Nutrition and Food Science.

Scholarship application forms for the NYIFT Scholarships are available online at [www.nyift.org/student-scholarships/](http://www.nyift.org/student-scholarships/). The filing **deadline is January 19, 2024**. Interviews and judging are in person and will take place on Friday, January 26, 2024. In the event of inclement weather, judging will take place on Friday, February 2, 2024.

Applicants who are not physically in New Jersey at the time of the interviews (residing out of State or outside of the U.S.) or who otherwise have a hardship preventing them from sitting for a face-to-face interview (e.g. working full-time or unable to travel from Montclair to Rutgers), can request a virtual interview. See application for instructions.

To be eligible for one of these scholarships, the prospective student must:

- **have a GPA of 3.0 or better**
- **have paid his/her IFT and New York Section membership dues for 2023-2024**

The Scholarships are awarded to those academically qualified students who are selected by the Awards Committee following personal interviews. Awards will be presented at "**Student Night**" on **Thursday, February 22, 2024**, and recipients are invited to attend as guests of NYIFT. Previous recipients are encouraged to continue their participation in the Scholarship Program.

## 2023-2024 STUDENT AWARDS PROGRAM CONT'D

### **POSTER COMPETITION** – **Deadline February 8, 2024**

As part of the "Student Night" Program, interested students are encouraged to present their research. Poster presentations will be judged by the Awards Committee prior to Student Night. Monetary awards (\$750 - first place, \$500 - second place and \$400 - third place) will be presented to the top three presenters at the **Student Night Meeting on February 22, 2024**. All students participating in the Poster presentation at the February meeting are invited to attend the dinner that follows, free of charge. Filing deadline for the poster abstracts is **February 8, 2024**. Poster Judging will be held on the afternoon of Student Night (February 22).

This year, all those who submit a poster, will also have the opportunity to exhibit their poster at the NYIFT Suppliers Day on Tuesday, April 9, 2024 at NJ Expo Center in Edison, NJ.

*All reasonable material costs associated with preparation of the posters will be reimbursed by the NYIFT. Reimbursement of expenses will be handled through the Food Science Club. Receipts for poster supplies are required.*

### **SCHOLARSHIP FOR A DEPENDENT OF NYIFT MEMBER** – **Deadline January 19, 2024**

The NYIFT awards one scholarship (\$1,500) to a dependent of a NYIFT member. The student must be a senior in high school or a student at a College/University/Institution pursuing a career in the food industry. If your child qualifies, we invite them to apply.

Applications must be received by the deadline of **January 19, 2024**. The application is available online at [www.nyift.org/student-scholarships/](http://www.nyift.org/student-scholarships/).



RECOGNIZING EXCELLENCE

### **IFT ACHIEVEMENT AWARDS AND FELLOWS**

*Nominations Close January 17, 2024*

Each year IFT shines the spotlight on individuals or teams for their remarkable contributions in research, applications, and service in the field of food science and technology. If someone you know is advancing the profession through their work, nominate them for an IFT Achievement Award. Additionally, IFT honors exemplary achievement and service to the profession through the IFT Fellows Program. All recipients will be honored during ceremonies at IFT FIRST '24 in Chicago.

Applications for IFT Achievement Awards and Fellows is open through January 17, 2024...start thinking about an outstanding individual or team for these Awards and work on a nomination today.

For complete details on the nomination process visit <https://www.ift.org/community/awards-and-recognition>



## Upcoming NY & CNJ IFT Meetings

***Save These Dates ... Some are in-person and others are virtual!***

*Please be sure to take note of the **different days of the week** based on venue/speaker availability.*

- Thursday**  
February 22  
**Student Night - *In Person***  
Navigating the Path Ahead: Academia vs. Industry (Panel Presentation)  
[Rutgers University – Institute of Food Nutrition and Health](#)
- Thursday**  
March 7  
**NYIFT Hockey Night**  
NJ Devils vs. St. Louis Blues – Game starts at 7pm  
Pre-game in The Sky Loft from 5:30 – 6:45 pm  
[Prudential Center - Newark, NJ](#)
- Tuesday**  
March 19  
**NYIFT Dinner Meeting - *In Person***  
Topic to be determined  
Sean Leighton, President IFT – Vice President Global Food Safety, Quality & Regulatory – Cargill  
[Mondelēz – East Hanover, NJ](#)
- Tuesday**  
April 9  
**NYIFT Suppliers Day & Seminar**  
[NJ Expo Center – Edison, NJ](#)
- Tuesday**  
April 23  
**CNJIFT Dinner Meeting - *In Person***  
Vertical Farming – Speaker to be determined  
[Location to be determined](#)
- Monday**  
June 3  
**CNJIFT Golf Outing**  
[Cranbury Golf Club – Cranbury, NJ](#)
- July 14-17  
**IFT FIRST Annual Event and Expo**  
McCormick Place, Chicago, IL



DATES ARE SUBJECT TO CHANGE BASED ON SPEAKER AND VENUE AVAILABILITY

## UPCOMING IFT SECTION MEETINGS & FOOD INDUSTRY EXPOS

***Information & Registration***

### **Dogwood IFT Food Industry Expo**

**Thursday, January 18, 2024**

Sheraton Greensboro Hotel at Four Seasons - Greensboro, NC

Educational Program: “Overview of North Carolina Resources for Small to Midsize Businesses”

Details & registration at <https://www.dogwoodift.com/suppliers-night>

### **Southeastern Section IFT Golf Event & Food Industry Expo**

**February 7 & 8, 2024** | Atlanta, GA

Wednesday, February 7: Topgolf Event

Thursday, February 8: Food Industry Expo & Educational Program

For details & registration visit online at <https://www.southeasternift.org/expo>



## GET INVOLVED IN NYIFT & CNJIFT

*Experience **NOT** Required*

It's never too late to become involved in our IFT Section's activities. You'll quickly learn how rewarding it will be both personally and professionally. The Central NJ IFT is seeking a **Chair-Elect** to take the Chair position in September 2024. As a Chair-Elect for CNJIFT, you will work alongside the Chair, attending the dinner meetings, making announcements, holding a planning meeting to schedule the

2024-2025 events for the section. If you are interested, please reach out to Carol BoNey at [dboneysr@aol.com](mailto:dboneysr@aol.com); Gerri at the NYIFT Office [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com) or complete the form online at <https://nyift.org/get-involved/>.

### NEWSLETTER DEADLINES

This Newsletter is a publication of the New York Institute of Food Technologists and the Central New Jersey Subsection. The opinions expressed in this Newsletter are the opinions of the contributors and do not necessarily represent the official position of IFT, or the NY/CNJ sections of IFT and should not be interpreted as such.



<b>February Issue</b> .....	January 19	<b>May Issue</b> .....	April 12
<b>March Issue</b> .....	February 16	<b>June Issue</b> .....	May 3
<b>April Issue</b> .....	March 8		

Articles can be emailed to [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com)



## In Memoriam

### Theodore Peter Labuza (1940-2023)

Dr. Theodore (Ted) Peter Labuza, 83, passed away in his home in Vadnais Heights, Minnesota surrounded by his family on December 4, 2023. Throughout his career at the Massachusetts Institute of Technology (MIT) and the University of Minnesota, Professor Labuza served as an internationally recognized leader in research, teaching, and service for the food and agricultural sector.

Dr. Labuza was born on November 10, 1940, in Perth Amboy, New Jersey to Theodore Labuza and Catherine Styczek. In 1971, he joined the University of Minnesota to help build out the Department of Food Science and Nutrition. With over fifty years of contributions, he became one of the university's top scholars and retired as an Emeritus professor in 2021. Dr. Labuza's contributions to the field of science and engineering are immeasurable, helping develop numerous modern food safety and preservation techniques.

In 1988, Ted was elected the youngest President of the Institute of Food Technologists. He was a recipient of the Nicolas Appert Award, the highest award given by IFT for preeminence in Food Science and Technology.

In lieu of flowers, the family encourages memorial gifts toward the **Theodore P. Labuza Food Material Science Fund**. To contribute to this fund, you can make a check out to the University of Minnesota Foundation, note Labuza Food Material Science Fund on the memo line, and mail to the University of Minnesota Foundation, P.O. Box 860266, Minneapolis, MN 55486.

For more details about the Life of Dr. Ted Labuza please see:  
<https://www.startribune.com/obituaries/detail/0000475055/>

## EMPLOYMENT REFERRAL SERVICE

### TO PLACE A POSITION WANTED OR POSITION AVAILABLE AD

To place a **POSITION WANTED** ad you must be a member of the NY/CNJ IFT. Contact the NYIFT at 201-905-0090 for details.

**Corporate Sponsors** of the NY/CNJ IFT can place a **POSITION AVAILABLE** ad at no charge. The fee to post a **POSITION AVAILABLE** ad, if your company IS NOT a NY/CNJIFT Corporate Sponsor, is **\$200** per ad, per month.

To become a Corporate Sponsor contact Gerri Cristantiello, NYIFT Office at 201-905-0090.

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**NOTE:** Positions Available will be removed after 3 months unless you contact NYIFT to continue having your posting listed.

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#### TO RECEIVE INFORMATION FOR THESE JOB OPENINGS

Contact Gerri Cristantiello  
NYIFT Office: 201-905-0090  
Email: nyiftoffice@gmail.com

#### POSITIONS AVAILABLE

**A-1088 - KEY ACCOUNT SALES MANAGER** - Starboard Consultants has a client that is seeking a Key Account Manager (KAM) to develop and maintain a portfolio of high-value clients in the following sectors: Flavor & Fragrance and/or End-user in Food & Beverage, Animal Nutrition, Home Care, Supplement/Pharma & Personal Care/Beauty. Responsibilities include creating and executing strategic account plans that promote solutions with products & services that benefit all. Addressing various client needs and cultivating strong relationships to ensure the client satisfaction and loyalty. **Requirements:** • Bachelor's degree or equivalent (BS in business, food science, chemistry, biology, or nutrition a plus); • 5-8 years of proven experience as Key Account Manager and or extensive knowledge of F&F ingredient markets (e.g., Naturals- Extracts, Cocoa, Vanilla, Oils & Resins & Aroma chemicals: synthetic and naturals)• Excellent organizational and communication skills a must; • Exceptional computer skills (extremely proficient in Microsoft Excel and using the Internet); • Preferred employee to be positioned near facility in Ohio (West Chester) or in northeast NJ and willing to travel 60- 75% of their time, traveling regionally & globally to various industry events & customer sites. • Applicants must be authorized to work in the United States. Remote and preferred to be in the Midwest or Northeast. For more details please contact Ernie Bivona at [ernie@starboardconsultants.net](mailto:ernie@starboardconsultants.net)

**Job Location:** Remote (11/23)

**A-1087 - SALES OF INGREDIENTS** - Starboard Consultants has a client with multiple needs in the US. The two major product lines are cellulose products to include capsules and branded ingredients for the supplement and functional food markets. These are remote positions. There is a base salary DOE and an uncapped commission program on gross sales. **Requirements, Education & Experience:** • Bachelor's Degree; Graduate degree preferred but not required; • 3 years' experience selling active raw materials into the food and beverage and/or nutraceutical markets is needed; • Experience with the sales process and account management; • Knowledge and experience with CRM/ERP systems, i.e. Salesforce; • Well versed in the Microsoft Office Suite of Programs. For more details, please contact Ernie Bivona at [ernie@starboardconsultants.net](mailto:ernie@starboardconsultants.net)

**Job Location:** Remote (11/23)

Positions Available Continued on Next Page

**TO RECEIVE INFORMATION FOR  
THESE JOB OPENINGS**

Contact Gerri Cristantiello  
NYIFT Office: 201-905-0090  
Email: [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com)

**POSITIONS AVAILABLE**

**A-1086 –ACCOUNT EXECUTIVE – Advanced Biotech**, a NJ Flavor and Fragrance ingredient company is seeking an Account Executive reporting to the Director of Sales. Candidate will be responsible for developing natural flavor ingredient sales activities to flavor, fragrance and beverage manufacturing accounts. This includes developing and obtaining new customer accounts as well as maintaining and growing existing business. Job Details: Manage small to mid-size accounts from start to finish; generate revenue by procuring new customers through prospecting and face-to-face meetings; be a high-energy, motivated self-starter and team player. Desired Skills and Experience: Outstanding organizational and multitasking abilities; must possess the ability to manage significant business opportunities to grow the company's position as the leader in its field; must have the ability to travel to multiple customers throughout the assigned territory; must have the ability to work both autonomously as well as with a team; proficiency in PowerPoint and Microsoft Office. Education & Experience: An undergraduate degree is required. A minimum of 3-5 years of successful business, customer service or sales experience, preferably in the flavor, fragrances, ingredients or fine chemicals industries. Send resume or contact [alex@adv-bio.com](mailto:alex@adv-bio.com)  
**Job Location:** This position will work out of their Totowa, NJ site when not traveling to visit customers and attend trade shows. (11/23)

**A-1085 – SENIOR ACCOUNT MANAGER – Silesia Flavors Inc.** is seeking a Senior Account Manager focusing on sales development of the Northeast. This is a newly created position. The candidate will plan, manage and develop Silesia's market presence and sales growth in the Northeast area, in line with the company's national sales expansion, in addition to their current sales force. While the territory has a strong ongoing project pipeline, a significant part of your activity will be dedicated to the acquisition of new customers. The position requires a strong commitment and offers an attractive compensation package in return. For more details, please contact Sydney Hunter ([sydney.hunter@silesia.com](mailto:sydney.hunter@silesia.com)) or Mike Wolff ([michael.wolff@silesia.com](mailto:michael.wolff@silesia.com)). Visit <https://nyift.org/career-center/positions-available/> for more details and a full job description.

**Job Location:** Remote (10/23)



## 2024 CORPORATE SPONSOR APPLICATION | Corporate Sponsor Dues: \$350

Submit your application online at: <https://nyift.org/membership/become-a-corporate-sponsor/>  
or complete this form and return with your check.

**Company Name:** \_\_\_\_\_  
(As it is to be listed on the Newsletter and the NYIFT website)

**Contact Person:** \_\_\_\_\_  
First Name Last Name

Street Address/PO Box Apt #

City State Zip

Phone: Email:

Website/URL to link your Company Name

**Additional Contacts:** The benefits of being a NYIFT Corporate Sponsor extend to other departments, by providing us with the contacts in the following departments, your company can benefit the most.

**Please check this box if you are the main contact for all departments**

**Research & Development:** For an Invitation to Attend NYIFT Suppliers Day

NAME: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

**Human Resources/Personnel Hiring:** For Complimentary Employment Advertising

NAME: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

**Marketing Department:** For Suppliers Day Expo Benefits

NAME: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

### PAYMENT OPTIONS:

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**Check** – Please make check in the amount of \$350 (one year sponsorship) payable to New York IFT and remit with form to: New York IFT, P.O. Box 138, Cresskill, NJ 07626

We want Corporate Sponsors' input. What speakers or topics would you like to hear at NYIFT meetings?  
Where would you like meetings to be held? Would you like to be on a committee?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Questions? Contact NYIFT Office at [nyiftoffice@gmail.com](mailto:nyiftoffice@gmail.com) | Tel: 201-905-0900 or  
Corporate Sponsor Chair Dan Levison at [dan@appleandorchard.com](mailto:dan@appleandorchard.com)

Visit our website at [www.nyift.org](http://www.nyift.org) for calendar of meetings and events